



# LEADTECH CRM

## REAL ESTATE SALES CRM

# ABOUT CRM

## BEST INTEGRATED REAL ESTATE SALES CRM SOFTWARE

Leadtech Real estate CRM software Solution is one of the best software solution in India which never misses any lead. Manage follow ups, site visits, project details, marketing campaigns with a specialty CRM for realtors. We cover all portals with one click connect.

This CRM Software built for real estate industries and agencies / Channel Partners of all sizes. It enables them to bring the more clients than traditional and absolute ways of marketing.



7+ YEARS OF EXPERIENCE



# WE HELP REAL ESTATE DEVELOPERS AND AGENT FOR LEAD MANAGEMENT

Strategy is at the Heart of What We Do, This crm software is now available at lucrative cost where you can get benefited with lots of things. Let's put one step ahead towards your ladder of success.

## 100+ Satisfied Customers

Customers worldwide

- **Certified Company**

Leadtech crm is certified company in commercial real estate crm software where you can find every solution in a single touch.

- **Award Winning Company**

Getting most trusted and awarded company in India for real estate sales CRM solution.





Features We Provide

# WE MANAGE & TURN LEAD INTO ACTIONABLE SALES



## LEAD MANAGEMENT

Manage leads, sales activities, contact history, multiple opportunities all in one place. CRM software Solution is one of the best software solution in India which never misses any lead



## CP MANAGEMENT

To assist our channel partner customers in their initial stage we provide complete management service through our CRM. As per the need and target of a particular customer we provide the help as much as possible in order to achieve their target or goal.



## PORTAL INTEGRATION

Campaign Management is one of our key features where our customer can avail the service of campaign management. Where our customers get the access of their customer's data which comes from different modes of campaign like Facebook, Instagram, Whatsapp, LinkedIn etc.



## DATA SECURITY

To provide the highest level of CRM data protection, ensure that every member of your team is up-to-date with technology development and is aware of all the phishing methods, hacker tricks, and other risks associated with managing sensitive data

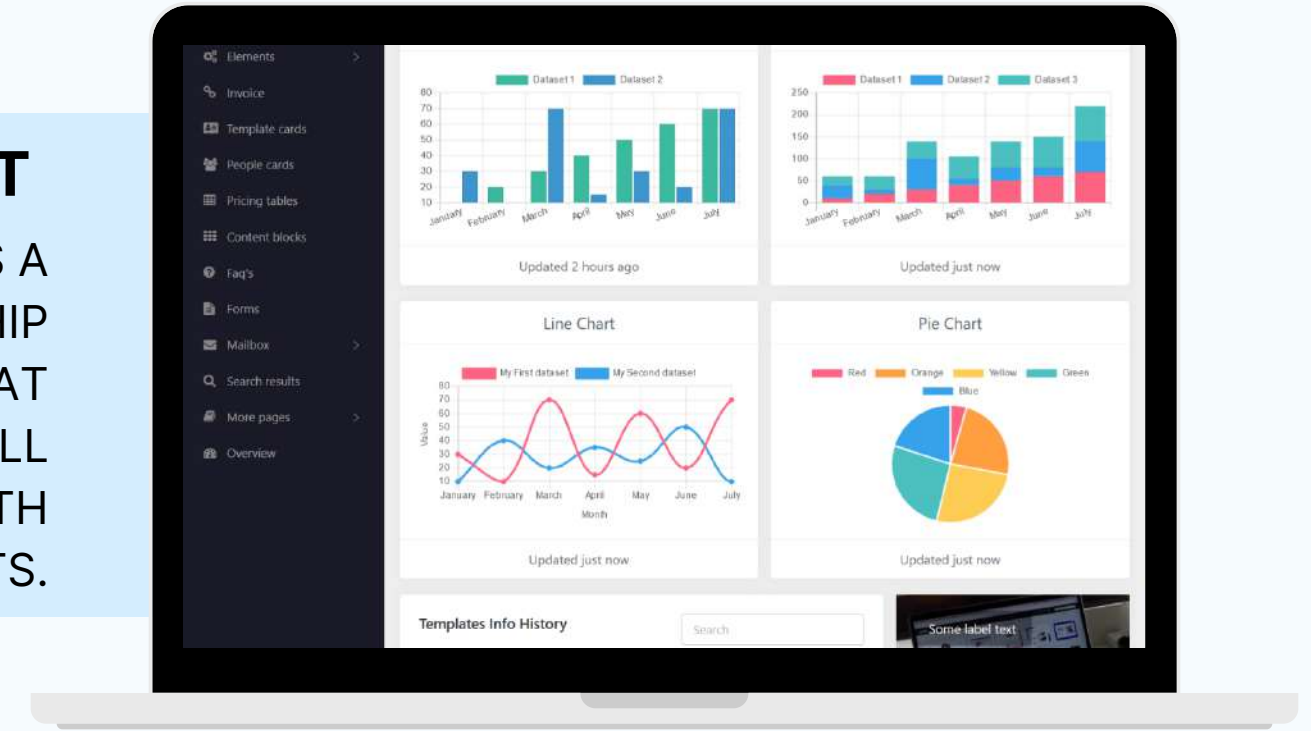


**LEADTECH CRM**

# FEATURES

## LEAD MANAGEMENT

A TOP REAL ESTATE CRM IS A CUSTOMER RELATIONSHIP MANAGEMENT (CRM) SYSTEM THAT HELPS MANAGE ALL COMMUNICATIONS WITH BOTH LEADS AND CLIENTS.



## DEVELOPER / CP MANAGEMENT

LEADTECH CRM PROVIDES ALL ADVANCED TECHNIQUES OF EMPLOYEE MANAGEMENT TO THEIR REAL ESTATE BUILDERS AND CHANNEL PARTNERS IN ORDER TO ACHIEVE THE CUSTOMERS TARGET.





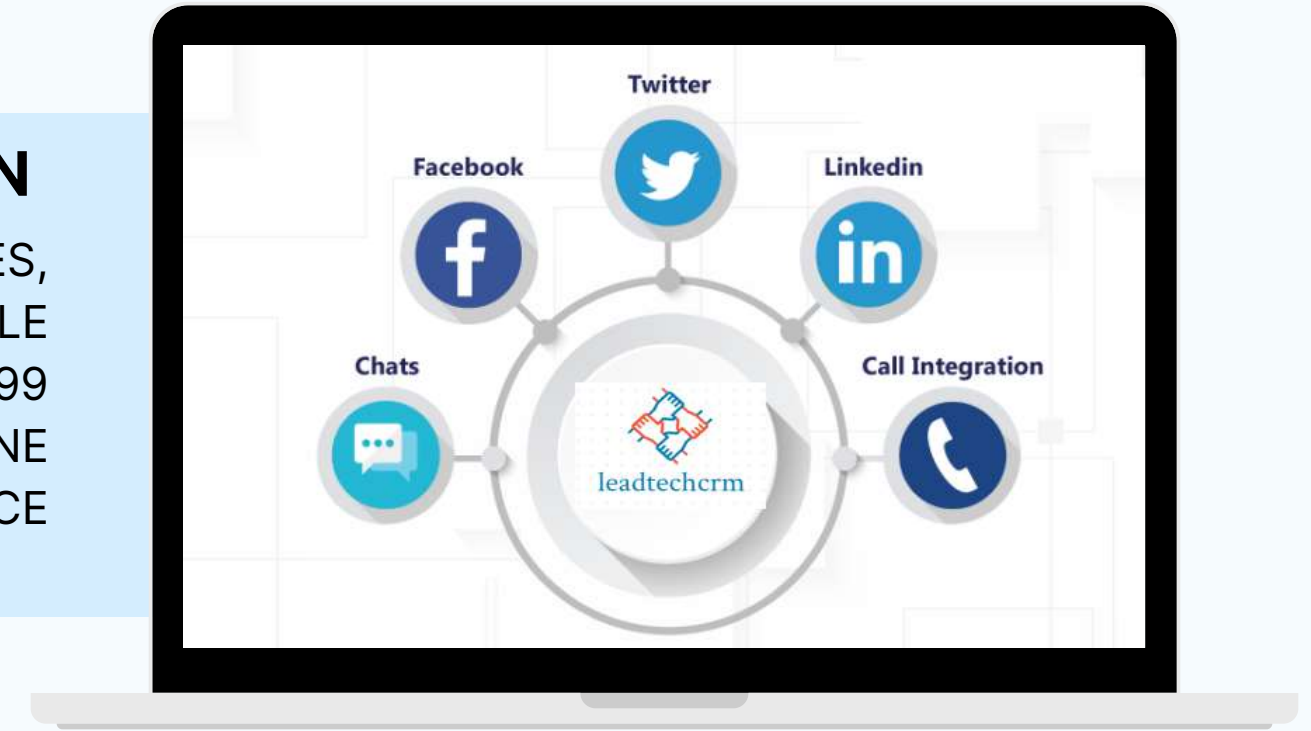
**LEADTECH CRM**

# FEATURES

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## PORTAL INTEGRATION

MANAGE LEADS, SALES ACTIVITIES, CONTACT HISTORY, MULTIPLE PORTALS AS LIKE MAGIC BRICKS, 99 ACRE, GOOGLE ETC. ALL IN ONE PLACE



## DATA SECURITY

ASIDE FROM SECURITY REASONS, A GOOD REASON FOR USING A THIS CRM SYSTEM IS THE AGILITY IT PROVIDES, LETTING YOUR TEAM ACCESS IT FROM ANYWHERE. UPDATED IN REAL-TIME, THROUGH YOUR WEB-BROWSER, WHEN YOU LOGOUT, THAT'S IT, THERE'S NO DATA LEFT ON YOUR DEVICE.



# TECHNOLOGY IN THE REAL ESTATE INDUSTRY

The biggest advantage of technology for the real estate industry is that it enables real estate agents to know more about their buyers. “The more you know about your buyer, the more you can sell to them.

“Customer retention management is imperative. The agent needs to know where his customers are, when are they there, what are they doing there, how frequently are they there and what will cause them to do it again? The right system gives the agents access to lots of this information at one place



**LEAD**  
MANAGEMENT

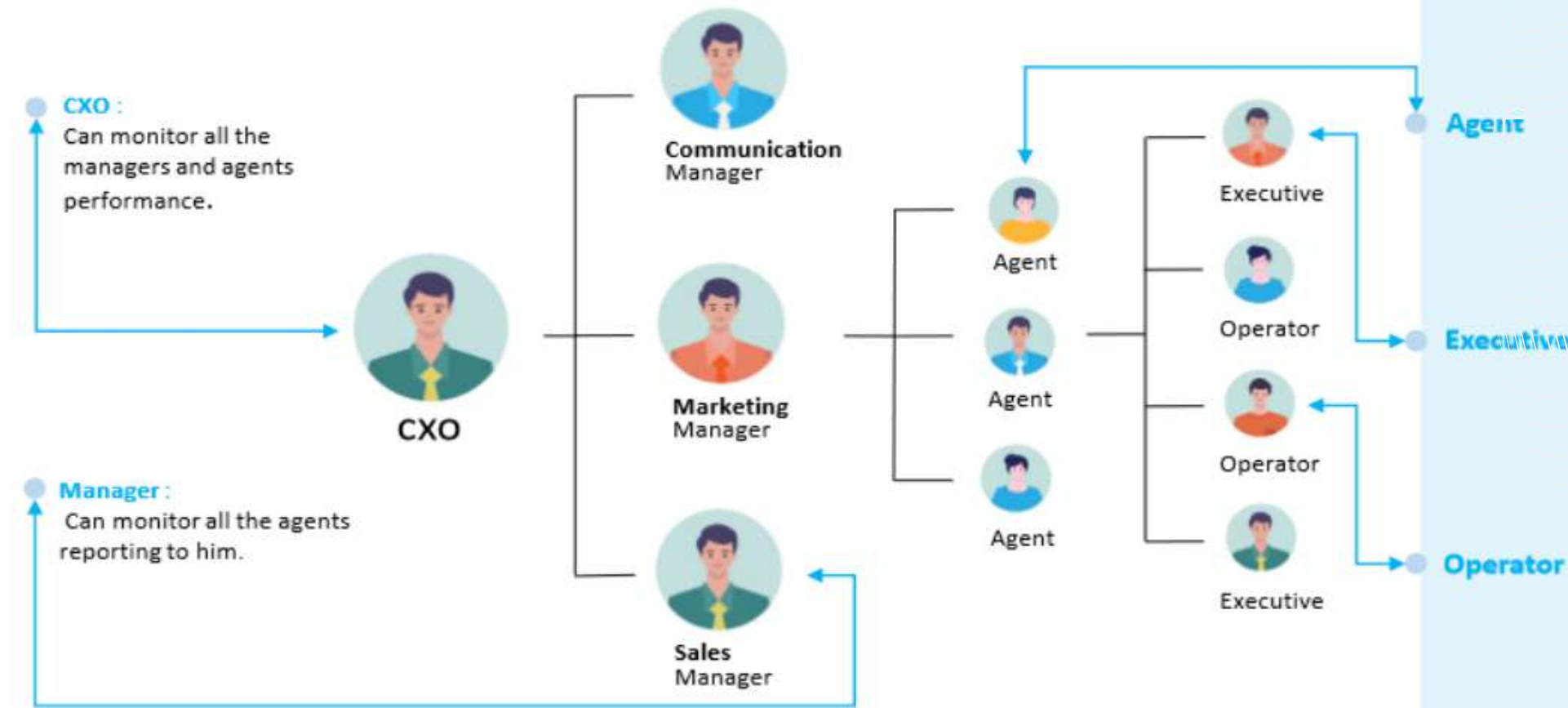
**100%**  
SALES TARGET



# CRM HEIRARCHI

## Reporting Hierarchy

Smooth overseeing is guaranteed







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# LEAD LIFE CYCLE MANAGEMENT

## Lead Life Cycle Management

### Add Lead Information

CRM business requirements

- Add Lead
- Lead Transfer
- Lead Reassignment
- Lead Assignment
- Lead Multi Share
- Upload File



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# LEAD DISTRIBUTION

Lead Distribution designed specifically...

## Lead Distribution

CRM business requirements

- Department
- Source Wise
- Lead Overdue
- Time
- Lead Priority
- Day & Date



TEAM MEMBER

**MEET OUR PROFESSIONAL  
AND EXPERT TEAM MEMBER**



**SHRADHEYA PATTEWAR**

**DIGITAL EXPERT**  
HIGHLY QUALIFIED DIGITAL EXPERT  
PROFESSIONALS WHO HAVE  
SOLVED MANY PROBLEMS



**DIPAK BIRANJE**

**BUSINESS DEVELOPMENT**  
HIGHLY QUALIFIED IT MANAGEMENT  
PROFESSIONAL WHO HAS SOLVED A  
LOT OF PROBLEMS



**PRASHANT S.**

**TECHNOLOGY STACK**  
highly qualified Technology  
professional & CRM Architect

## TESTIMONIALS

# 100+ HAPPY CUSTOMERS

**Zameer Shaikh - Oakyard Realty**

This CRM Software is easy to use. we can now track each campaign ROI and because of marketing automation its easy to handle

**MAC PATEL**

Best CRM software for real estate business! Leadtech CRM has multiple options to set reminders to follow up with prospects, Channel Partners and Brokers.

**Bharati Murkute - Ohmyhomes Pune**

It is very easy to upload all files for each listing and the files are easily accessible to other users that need the information. Also improve our sales team





# GET IN TOUCH WITH US

FOR INQUIRIES OR FOLLOW-UPS

## COMPANY ADDRESS

308-A, AMAR NEPTUNE, BANER ROAD, PUNE - 411045



## PHONE NUMBER

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+91 7558410193



## EMAIL ADDRESS

SALES@LEADTECHCRM.COM



## WEBSITE

WWW.LEADTECHCRM.COM

**THANKYOU**